MANAGEMENT COMMUNICATIONS CITY OF WAUSAU, WISCONSIN DECEMBER 31, 2013

CITY OF WAUSAU, WISCONSIN December 31, 2013

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APPENDIX

Management Representation Letter



Honorable Mayor and City Council City of Wausau, Wisconsin

We have completed our audit of the basic financial statements of the City of Wausau, Wisconsin (the "City") as of and for the year ended December 31, 2013. The City's financial statements, including our report thereon dated June 25, 2014, are presented in a separate audit report document. Professional standards require that we provide you with the following information related to our audit.

Our Responsibilities Under U.S. Generally Accepted Auditing Standards

As stated in our engagement letter, our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute, assurance that the financial statements are free of material misstatement and are fairly presented in accordance with accounting principles generally accepted in the United States of America. Because an audit is designed to provide reasonable, but not absolute, assurance and because we did not perform a detailed examination of all transactions, there is a risk that material errors, fraud, noncompliance with the provisions of laws, regulations, contracts and grants or other illegal acts may exist and not be detected by us.

In planning and performing our audit, we considered the City's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinions on the financial statements and not to provide assurance on the internal control over financial reporting. We also considered internal control over compliance with requirements that could have a direct and material effect on major federal and state programs in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133 and the State Single Audit Guidelines.

As part of obtaining reasonable assurance about whether the City's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit. Also in accordance with OMB Circular A-133 and the State Single Audit Guidelines, we examined, on a test basis, evidence about the City's compliance with the types of compliance requirements described in the "U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement" and the State Single Audit Guidelines applicable to each of its major federal and state programs for the purpose of expressing an opinion on the City's compliance with those requirements. While our audit provides a reasonable basis for our opinion, it does not provide a legal determination on the City's compliance with those requirements.

Planned Scope and Timing of the Audit

We performed the audit according to the planned scope and timing previously communicated to you in our correspondence about planning matters.



Significant Audit Findings

Consideration of Internal Control

In planning and performing our audit of the financial statements of the City as of and for the year ended December 31, 2013, in accordance with auditing standards generally accepted in the United States of America, we considered the City's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control. Our report on internal control over financial reporting and on compliance and other matters is presented on pages 1 - 2 of the single audit report.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a control deficiency, or a combination of control deficiencies, that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses.

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by the City are described in Note A to the financial statements. The City implemented GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities* for the year ended December 31, 2013. We noted no significant transactions entered into by the City during the year for which there is a lack of authoritative guidance or consensus. There are no significant transactions that have been recognized in the financial statements in a different period than when the transaction occurred.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates included in the financial statements were:

Management's estimate of the fair value of investments is based upon the report of investment managers and custodians. We evaluated the key factors and assumptions used in developing the fair value estimates in determining that it is reasonable in relation to the financial statements taken as a whole.

Management's estimate of the other post employment benefits is based on an actuarial report. We evaluated the key factors and assumptions used to develop the other post employment benefits in determining that it is reasonable in relation to the financial statements taken as a whole.

Management's estimate of the depreciable life of the capital assets is based upon analysis of the expected useful life of the capital assets. We evaluated the key factors and assumptions and the consistency in these factors and assumptions used to develop the depreciable life in determining that it is reasonable in relation to the financial statements taken as a whole.

Management's estimate of accumulated sick leave is based upon analysis of the employees sick leave balance. We evaluated the key factors and assumptions and the consistency in these factors and assumptions used to develop the accumulated sick leave liability in determining that it is reasonable in relation to the financial statements taken as a whole.

Management estimated an allowance for uncollectible accounts for accounts receivable outstanding. These estimates are based upon management's knowledge of, and past experience with the outstanding balances. We evaluated the key factors and assumptions used to develop this estimate in determining that it is reasonable in relation to the financial statements taken as a whole.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. The financial statements reflect all accounting adjustments proposed during our audit. Copies of the audit adjustments are available from management.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. No such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated June 25, 2014. The management representation letter follows this communication.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the City's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to conducting the audit. These discussions occurred in the normal course of our professional relationship and, to the best of our knowledge, our responses were not a condition to our retention.

This communication, which does not affect our report dated June 25, 2014 on the financial statements of the City, is intended solely for the information and use of the City Council, management, and others within the City, and is not intended to be and should not be used by anyone other than these specified parties.

Sincerely,

Certified Public Accountants Wausau, Wisconsin

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June 25, 2014

SUMMARY FINANCIAL INFORMATION

1. Governmental Fund Balances

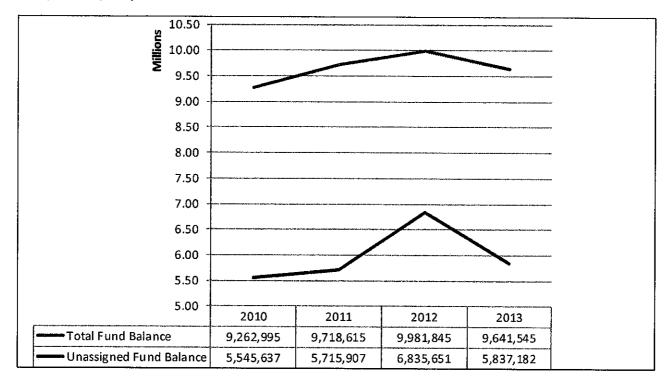
Presented below is a summary of the various City governmental fund balances on December 31, 2013, including a comparison to the prior year. This information is presented for assisting management in assessing financial results for 2013 and for indicating financial resources available for the start of the 2014 budget year.

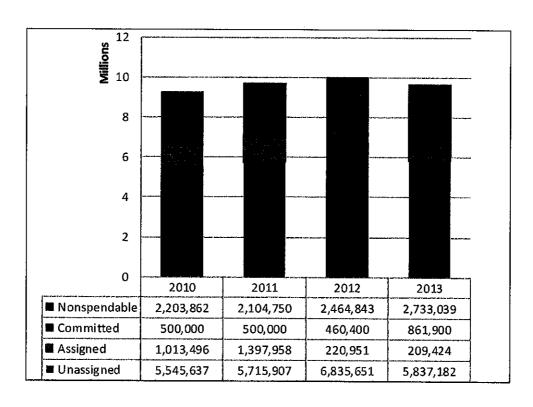
	_	10101110		1 2 2 2 2 2 2
General Fund	L	12/31/13		12/31/12
Nonspendable				
Advances	φ.	0.40= 0.40	^	A 405 :
	\$	2,405,049	\$	2,405,884
Inventories and prepaid items Committed		327,990		58,959
		861,900		460,400
Assigned to subsequent year's expenditures Unassigned		209,424		220,951
Total General Fund		5,837,182		6,835,651
rotal General Fund		9,641,545		9,981,845
Special Revenue Funds				
Grants		1,218,804		1,273,995
HUD Mortgage		13,954		1,240
DLAD Mortgage Program		519,322		451,676
Economic Development		410,458		547,844
Federal Rent Rehabilitation		349,147		349,525
WRRP Rehabilitation		1,106,167		1,050,943
Holtz-Krause Clean Up		1,810,082		1,798,349
Hazardous Materials Emergency Response		90,898		132,991
Room Tax		130,525		87,604
Public Access Cable		3,643		572
TID #2		261,676		-
EMS Grant		53,257		48,565
Other grants & Special Purpose Accounts		570,085		637,988
Total Special Revenue Funds		6,538,018		6,381,292
·		0,000,010		0,001,202
Debt Service Fund		666,846		556,338
Capital Projects Funds				
Capital Improvements		5,709,269		3,082,949
TID #3		(2,105,440)		(1,132,734)
TID #4		-		(481,234)
TID #5		(309,353)		(841,371)
TID #6		(309,591)		1,015,973
TID #7		(1,524,184)		(1,222,334)
TID #8		(25,872)		(7,801)
TID #9		(9,872)		(139,167)
TID #10		(1,000)		(100,107)
Total Capital Projects Funds		1,423,957		274,281
-		.,0,007		
Total Governmental Fund Balances	\$	18,270,366	\$	17,193,756

The unassigned general fund balance of \$5,837,182 represents a balance of 18.8% of the annual general fund budget. As a general guideline, cities should maintain a minimum of two months expenditures as unassigned general fund balance or approximately 16.67% of the annual general fund budget.

2. Fund Balance Analysis - General Fund

Presented below is a fund balance analysis of the General Fund for the years 2010-2013. This information is presented for assisting management in assessing fund balance at the end of fiscal year 2013 and how it compares to prior years.





3. Water Utility

Presented below is a comparative summary of revenues, expenses and changes in net position for the water utility enterprise fund for the years ended December 31, 2013 and 2012.

Operation Developes	2013	2012
Operating Revenues		
Charges for services	\$ 4,607,291	\$ 4,768,408
Operating Expenses		
Operation and maintenance	2,211,938	2,315,388
Depreciation	932,824	923,505
Total Operating Expenses	3,144,762	3,238,893
Operating Income	1,462,529	1,529,515
Nonoperating Revenues (Expenses)		
Interest expense	(82,155)	(105,521)
Interest income	574	1,035
Gain on sale of assets	-	2,530
Amortization	(31,516)	(19,808)
Total Nonoperating Revenues (Expenses)	(113,097)	(121,764)
Income before Capital Contributions and Transfers	1,349,432	1,407,751
Capital contributions	33,475	48,117
Transfers	(1,073,712)	(1,021,982)
Change in Net Position	309,195	433,886
Net Position - January 1	34,059,400	33,625,514
Net Position before Cumulative Effect of		
Change in Accounting Principle	\$ 34,368,595	\$ 34,059,400
Cumulative Effect of Change in Account Principle	(26,231)	<u>-</u>
Net Position - December 31	\$ 34,342,364	\$ 34,059,400

The water utility had a change in net position of \$309,195 for 2013 compared to a change in net position of \$433,883 for 2012. This was mostly due to a decrease in sales revenues.

4. Wastewater Utility

Presented below is a comparative summary of revenues, expenses and changes in net position for the wastewater utility enterprise fund for the years ended December 31, 2013 and 2012:

	2013	2012
Operating Revenues		
Charges for services	\$ 5,291,328	\$ 5,400,672
Operating Expenses		
Operation and maintenance	2,597,587	2,628,577
Depreciation	1,197,176	1,076,235
Total Operating Expenses	3,794,763	3,704,812
Operating Income	1,496,565	1,695,860
Nonoperating Revenues (Expenses)		
Interest expense	(53,055)	(59,025)
Interest income	5,632	6,092
Amortization		(1,303)
Total Nonoperating Revenues (Expenses)	(47,423)	(54,236)
Income before Capital Contributions and Transfers	1,449,142	1,641,624
Capital Contributions	49,399	74,552
Transfers	(450,000)	(450,000)
Change in Net Position	1,048,541	1,266,176
Net Position - January 1	35,954,645	34,688,469
Net Position before Cumulative Effect of		
Change in Accounting Principle	37,003,186	35,954,645
Cumulative Effect of Change in Account Principle	(11,705)	<u> </u>
Net Position - December 31	\$ 36,991,481	\$ 35,954,645

The wastewater utility generated a change in net position of \$1,048,541 for 2013 compared to a change in net position of \$1,266,176 for 2012. This was mostly due to a decrease in sales revenue combined with an increase in operating expenses.

5. Parking Utility

Presented below is a summary of revenues, expenses and changes in net position for the parking utility enterprise fund for the year ended December 31, 2013 and 2012:

Operating Revenues	2013		2012
Operating Revenues Charges for services	_\$_	1,088,714	\$ 971,294
Operating Expenses			
Operation and maintenance		1,305,602	1,093,454
Depreciation		666,786	652,550
Total Operating Expenses		1,972,388	 1,746,004
Operating Income (Loss)		(883,674)	(774,710)
Nonoperating Revenues (Expenses) Property taxes		200 000	000 000
Troporty taxos		300,000	 300,000
Income (Loss) before Capital Contributions		(583,674)	(474,710)
Capital contributions		294,991	 434,829
Change in Net Position		(288,683)	(39,881)
Net Position - January 1		20,082,267	20,122,148
Net Position - December 31	\$	19,793,584	\$ 20,082,267

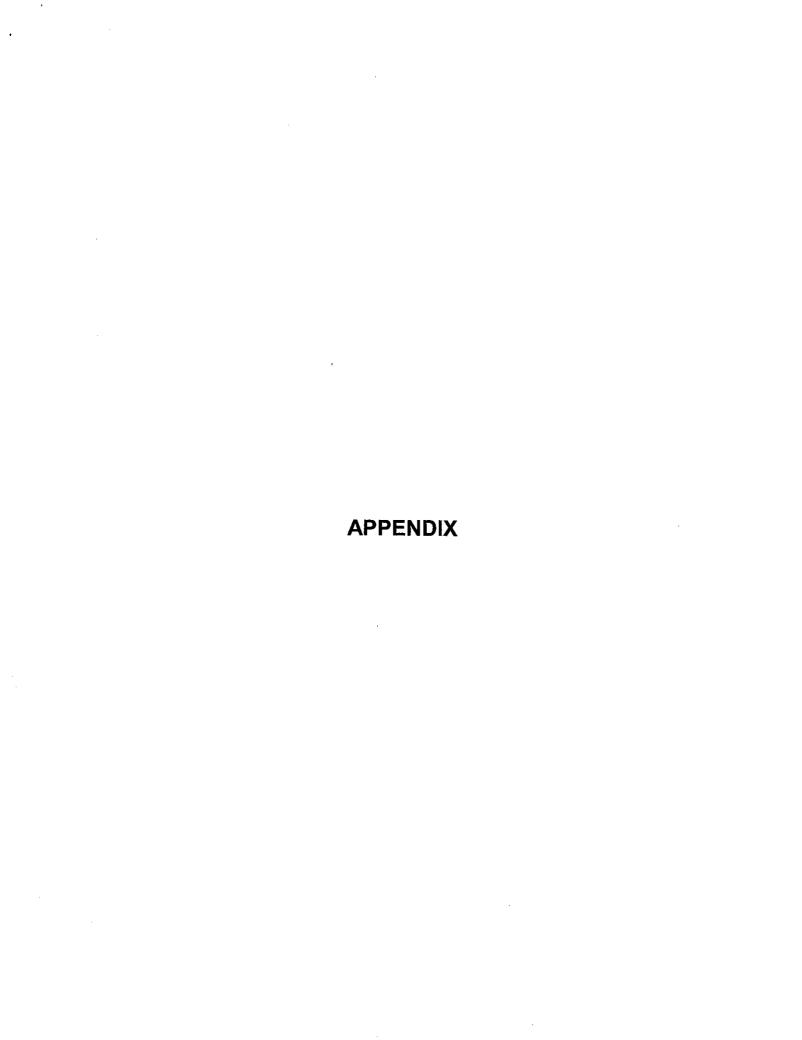
The parking utility generated a change in net position of (\$288,683) for 2013 compared to (\$39,881) for 2012. The decrease was due to an increase in operating expenses combined with a decrease in capital contributions.

6. Metro Ride Transit

Presented below is a summary of revenues, expenses and changes in net position for the metro ride transit enterprise fund for the year ended December 31, 2013 and 2012:

		2013	2012
Operating Revenues			
Passenger fares	\$	501,262	\$ 467,633
Intergovernmental		1,976,766	1,887,934
Other		376	 2,282
Total Operating Revenues		2,478,404	2,357,849
Operating Expenses			
Operation and maintenance		3,030,531	2,970,997
Depreciation		582,721	586,039
Total Operating Expenses		3,613,252	 3,557,036
Operating Income (Loss)		(1,134,848)	(1,199,187)
Nonoperating Revenues (Expenses)			
Property taxes		679,289	 715,289
Income (Loss) before Capital Contributions and Transfers		(455,559)	(483,898)
Capital contributions		50,902	 285,295
Change in Net Position		(404,657)	(198,603)
Net Position - January 1		5,669,720	 5,868,323
Net Position - December 31	<u>\$</u>	5,265,063	\$ 5,669,720

Metro ride transit generated an operating loss of \$1,134,848 for 2013 compared to an operating loss of \$1,199,187 for 2012, mostly due to an increase in operating revenues for the year. The change in net position for metro ride transit was (\$404,657) for 2013 compared to \$(198,603) in 2012 mostly due to the capital contributions received in 2012.



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Richard M. Whalen, CPA Ass't Finance Director Richard. Whalen@ci. wausau. wi. us (715)261-6642 Phone (715)261-6626 Fax

CUSTOMER SERVICE DEPARTMENT Office of the Finance Director

June 25, 2014

Schenck SC 2200 Riverside Drive P.O. Box 23819 Green Bay, WI 54305-3819

This representation letter is provided in connection with your audit of the financial statements of the City of Wausau, Wisconsin, (the "City"), which comprise the respective financial position of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information as of December 31, 2013, and the respective changes in the financial position and where applicable, cash flows for the year then ended, and the related notes to the financial statements for the purpose of expressing opinions as to whether the financial statements are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Certain representations in this letter are described as being limited to matters that are material. Items in No. 50 are considered material based on the materiality criteria specified in OMB Circular A-133 and the State Single Audit Guidelines issued by the Wisconsin Department of Administration. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement. An omission or misstatement that is monetarily small in amount could be considered material as a result of qualitative factors.

We confirm, to the best of our knowledge and belief, as of June 25, 2014, the following representations made to you during your audit.

Financial Statements

- We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter dated June 4, 2014, including our responsibility for the preparation and fair presentation of the financial statements and for preparation of the supplementary information in accordance with the applicable criteria.
- The financial statements referred to above are fairly presented in conformity with U.S. GAAP and include all properly classified funds and other financial information of the primary government and all component units required by generally accepted accounting principles to be included in the financial reporting entity.
- 3. in regards to accounting estimates:
 - The measurement processes used by management in determining accounting estimates is appropriate and consistent.
 - The assumptions appropriately reflect management's intent and ability to carry out specific courses of action.

- The disclosures related to accounting estimates are complete and appropriate.
- No subsequent event has occurred that would require adjustment to the accounting estimates or disclosures included in the financial statements.
- 4. We acknowledge our responsibility for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.
- 5. We acknowledge our responsibility for the design, implementation, and maintenance of internal control to prevent and detect fraud.
- 6. Significant assumptions we used in making accounting estimates are reasonable.
- Related party relationships and transactions, including revenues, expenditures/expenses, loans, transfers, leasing arrangements, and guarantees, and amounts receivable from or payable to related parties have been appropriately accounted for and disclosed in accordance with the requirements of U.S. GAAP.
- 8. All events subsequent to the date of the financial statements and for which U.S. GAAP requires adjustment or disclosure have been adjusted or disclosed. No events, including instances of noncompliance, have occurred subsequent to the balance sheet date and through the date of this letter that would require adjustment to or disclosure in the aforementioned financial statements or in the schedule of findings and questioned costs.
- The effects of uncorrected misstatements are immaterial, both individually and in the aggregate, to the financial statements for each opinion unit. A list of the uncorrected misstatements is attached to the representation letter.
- We are in agreement with the adjusting journal entries you have proposed, and they have been posted to the City's accounts.
- 11. The effects of all known actual or possible litigation, claims, and assessments have been accounted for and disclosed in accordance with U.S. GAAP.
- 12. Guarantees, whether written or oral, under which the City is contingently liable, if any, have been properly recorded or disclosed.

Information Provided

- 13. We have provided you with:
 - a. Access to all information, of which we are aware, that is relevant to the preparation and fair presentation of the financial statements, such as records, documentation, and other matters and all audit or relevant monitoring reports, if any, received from funding sources.
 - b. Additional information that you have requested from us for the purpose of the audit.
 - Unrestricted access to persons within the entity from whom you determined it necessary to obtain audit evidence.
 - d. Minutes of the meetings of the City Council or summaries of actions of recent meetings for which minutes have not yet been prepared.

- 14. All material transactions have been recorded in the accounting records and are reflected in the financial statements and the schedules of expenditures of federal awards and state financial assistance.
- 15. We made an assessment of the risk that the financial statements may be materially misstated as a result of fraud. We have disclosed the results of our assessment as follows:
 - a. We have no knowledge of any fraud or suspected fraud that affects the entity and involves:
 - i. Management,
 - ii. Employees who have significant roles in internal control, or
 - iii. Others where the fraud could have a material effect on the financial statements.
 - b. We have no knowledge of any allegations of fraud or suspected fraud affecting the City's financial statements communicated by employees, former employees, regulators, or others.
- 16. We have disclosed to you all known instances of noncompliance or suspected noncompliance with provisions of laws, regulations, contracts, or grant agreements, or abuse, whose effects should be considered when preparing financial statements.
- 17. We have disclosed to you all known actual or possible litigation, claims, and assessments whose effects should be considered when preparing the financial statements.
- 18. We have disclosed to you the identity of the City's related parties and all the related party relationships and transactions of which we are aware.

Government - specific

- 19. We have made available to you all financial records and related data and all audit or relevant monitoring reports, if any, received from funding sources.
- There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices.
- 21. We have identified to you any previous audits, attestation engagements, and other studies related to the audit objectives and whether related recommendations have been implemented.
- 22. The City has no plans or intentions that may materially affect the carrying value or classification of assets, liabilities, deferred inflows/outflows of resources, or equity.
- 23. We are responsible for compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to us, including tax or debt limits and debt contracts; and we have identified and disclosed to you all laws, regulations and provisions of contracts and grant agreements that we believe have a direct and material effect on the determination of financial statement amounts, or other financial data significant to the audit objectives, including legal and contractual provisions for reporting specific activities in separate funds.
- 24. There are no violations or possible violations of budget ordinances, laws and regulations (including those pertaining to adopting, approving, and amending budgets), provisions of contracts and grant agreements, tax or debt limits, and any related debt covenants whose effects should be considered for disclosure in the financial statements, or as a basis for recording a loss contingency, or for reporting on noncompliance.

- 25. The City has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral.
- 26. The City has complied with all aspects of contractual agreements that would have a material effect on the financial statements in the event of noncompliance.
- 27. We have followed all applicable laws and regulations in adopting, approving, and amending budgets.
- 28. The financial statements include all component units as well as joint ventures with an equity interest, and properly disclose all other joint ventures and other related organizations.
- 29. The financial statements properly classify all funds and activities.
- 30. All funds that meet the quantitative criteria in GASB Statement Nos. 34 and 37 for presentation as major are identified and presented as such and all other funds that are presented as major are particularly important to financial statement users.
- 31. Components of net position (net investment in capital assets, restricted, and unrestricted) and components of fund balance (nonspendable, restricted, committed, assigned and unassigned) are properly classified and, if applicable, approved.
- 32. Provisions for uncollectible receivables have been properly identified and recorded.
- 33. Expenses have been appropriately classified in or allocated to functions and programs in the statement of activities, and allocations have been made on a reasonable basis.
- Revenues are appropriately classified in the statement of activities within program revenues, general revenues.
- Interfund, internal, and intra-entity activity and balances have been appropriately classified and reported.
- Deposits and investment securities and derivative transactions are properly classified as to risk and are properly disclosed.
- Capital assets, including infrastructure and intangible assets, are properly capitalized, reported, and, if applicable, depreciated.
- 38. We have appropriately disclosed the City's policy regarding whether to first apply restricted or unrestricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position is available and have determined that net position were properly recognized under the policy.
- 39. We acknowledge our responsibility for the required supplementary information (RSI). The RSI is measured and presented within prescribed guidelines and the methods of measurement and presentation have not changed from those used in the prior period. We have disclosed to you any significant assumptions and interpretations underlying the measurement and presentation of the RSI.
- 40. We acknowledge our responsibility for presenting the nonmajor fund combining statements, individual fund statements, supporting schedules, and statistical data (the supplementary information) in accordance with accounting principles generally accepted in the United States of America, and we believe the supplementary information, including its form and content, is fairly presented in accordance with accounting principles generally accepted in the United States of America. The

methods of measurement and presentation of the supplementary information have not changed from those used in the prior period, and we have disclosed to you any significant assumptions or interpretations underlying the measurement and presentation of the supplementary information.

- 41. We agree with the findings of specialists in evaluating the other post-employment benefits, and incurred but not reported claims and have adequately considered the qualifications of the specialist in determining the amounts and disclosures used in the financial statements and underlying accounting records. We did not give or cause any instructions to be given to specialists with respect to the values or amounts derived in an attempt to bias their work, and we are not otherwise aware of any matters that have had an impact on the independence or objectivity of the specialists.
- 42. The fact that the amount of "uncollateralized" deposits or "uninsured, unregistered securities held by the counterparty, or by its trust department or agent but not in the City's name" during the period significantly exceeded the amounts in those categories as of the balance sheet was properly disclosed in the financial statements.
- 43. Arrangements with financial institutions involving repurchase, reverse repurchase, or securities lending agreements, compensating balances, or other arrangements involving restrictions on cash balances and line-of-credit or similar arrangements, have been properly recorded or disclosed in the financial statements.
- 44. The methods and significant assumptions used to determine fair values of financial instruments are as follows: Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The methods and significant assumptions used result in a measure of fair value appropriate for financial statement measurement and disclosure purposes.
- 45. Receivables recorded in the financial statements represent valid claims against debtors for transactions arising on or before the balance sheet date and have been appropriately reduced to their estimated net realizable value.
- 46. Capital assets have been evaluated for impairment as a result of significant and unexpected decline in service utility.
- 47. Provision has been made for any material loss that is probable from environmental remediation liabilities associated with Holtz-Krause Landfill Site. We believe that such estimate is reasonable based on available information and that the liabilities and related loss contingencies and the expected outcome of uncertainties have been adequately described in the financial statements.
- 48. We believe that the actuarial assumptions and methods used to measure OPEB liabilities and costs for financial accounting purposes are appropriate in the circumstances.
- 49. We do not plan to make frequent amendments to our other post-retirement benefit plans.
- 50. With respect to federal and state award programs:
 - a. We are responsible for understanding and complying with and have complied with the requirements of OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations and the State Single Audit Guidelines issued by the Wisconsin Department of Administration, including requirements relating to preparation of the schedule of federal awards and the schedule of state financial assistance.
 - We acknowledge our responsibility for presenting the schedule of expenditures of federal awards (SEFA) in accordance with the requirements of OMB Circular A-133 §310.b and the schedule of

state financial assistance (SSFA) in accordance with the requirements of the *State Single Audit Guidelines* and we believe the SEFA and SSFA, including their form and content, are fairly presented in accordance with the Circular and the Guidelines. The methods of measurement or presentation of the SEFA and SSFA have not changed from those used in the prior period and we have disclosed to you any significant assumptions and interpretations underlying the measurement and presentation of the SEFA and SSFA.

- c. If the SEFA and SSFA are not presented with the audited financial statements, we will make the audited financial statements readily available to the intended users of the SEFA and SSFA information no later than the date we issue the SEFA and SSFA and the auditors' report thereon.
- d. We have identified and disclosed to you all of our government programs and related activities subject to OMB Circular A-133 and the State Single Audit Guidelines and included in the SEFA and SSFA made during the audit period for all awards provided by federal and state agencies in the form of grants, federal cost-reimbursement contracts, loans, loan guarantees, property (including donated surplus property), cooperative agreements, interest subsidies, insurance, food commodities, direct appropriations, and other direct assistance.
- e. We are responsible for understanding and complying with, and have complied with, the requirements of laws, regulations, and the provisions of contracts and grant agreements related to each of our federal and state programs and have identified and disclosed to you the requirements of laws, regulations, and the provisions of contracts and grant agreements that are considered to have a direct and material effect on each major federal and state program.
- f. We are responsible for establishing and maintaining, and have established and maintained, effective internal control over compliance requirements applicable to federal and state programs that provide reasonable assurance that we are managing our federal and state awards in compliance with laws, regulations, and the provisions of contracts and grant agreements that could have a material effect on our federal and state programs. We believe the internal control system is adequate and is functioning as intended.
- g. We have made available to you all contracts and grant agreements (including amendments, if any) and any other correspondence with federal and state agencies or pass-through entities relevant to federal and state programs and related activities.
- We have received no requests from a federal or state agency to audit one or more specific programs as a major program.
- i. We have complied with the direct and material compliance requirements, (except for noncompliance disclosed to you) including when applicable, those set forth in the OMB Circular A-133 Compliance Supplement and the State Single Audit Guidelines, relating to federal and state awards and have identified and disclosed to you all amounts questioned and all known noncompliance with the requirements of federal and state awards.
- j. We have disclosed any communications from grantors and pass-through entities concerning possible noncompliance with the direct and material compliance requirements, including communications received from the end of the period covered by the compliance audit to the date of the auditors' report.
- k. We have disclosed to you the findings received and related corrective actions taken for previous audits, attestation engagements, and internal or external monitoring that directly relate to the objectives of the compliance audit, including findings received and corrective actions taken from the end of the period covered by the compliance audit to the date of the auditors' report.

- Amounts claimed or used for matching were determined in accordance with relevant guidelines in OMB Circular A-87, Cost Principles for State, Local, and Tribal Governments, and OMB's Uniform Administrative Requirements for Grants and Cooperative Agreements to State and Local Governments.
- m. We have disclosed to you our interpretation of compliance requirements that may have varying interpretations.
- n. We have made available to you all documentation related to compliance with the direct and material compliance requirements, including information related to federal and state program financial reports and claims for advances and reimbursements.
- We have disclosed to you the nature of any subsequent events that provide additional evidence about conditions that existed at the end of the reporting period affecting noncompliance during the reporting period.
- p. There are no such known instances of noncompliance with direct and material compliance requirements that occurred subsequent to the period covered by the auditors' report.
- q. No changes have been made in Internal control over compliance or other factors that might significantly affect internal control, including any corrective action we have taken regarding significant deficiencies in internal control over compliance (including material weaknesses in internal control over compliance), have occurred subsequent to the date as of which compliance was audited.
- r. Federal and state program financial reports and claims for advances and reimbursements are supported by the books and records from which the financial statements have been prepared.
- s. The copies of federal and state program financial reports provided you are true copies of the reports submitted, or electronically transmitted, to the respective federal and state agency or pass-through entity, as applicable.
- t. We have charged costs to federal and state awards in accordance with applicable cost principles.
- u. We are responsible for and have accurately prepared the summary schedule of prior audit findings to include all findings required to be included by OMB Circular A-133 and the State Single Audit Guidelines and we have provided you with all information on the status of the follow-up on prior audit findings by federal and state awarding agencies and pass-through entities, including all management decisions.
- v. We are responsible for and have accurately prepared the auditee section of the Data Collection Form as required by OMB Circular A-133.
- w. We are responsible for preparing and implementing a corrective action plan for each audit finding.
- 51. We have evaluated and classified any subsequent events as recognized or nonrecognized through the date of this letter. No events, including instances of noncompliance, have occurred subsequent to the balance sheet date and through the date of this letter that would require adjustment to or disclosure in the aforementioned financial statements or in the schedule of findings and questioned costs.

Signed:

Maryanne Groat, Finance Director

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Richard Whalen, Assistant Finance Director