

WAUSAU FINANCE

December 31, 2021

ANNUAL REPORT

HISTORICAL SUMMARY OF PROJECT COSTS, PROJECT REVENUES AND NET COSTS TO BE RECOVERED THROUGH TAX INCREMENTS For the Year Ended December 31, 2021

and From Date of Creation Through December 31, 2021

			Fre	om Date of
	Ye	ar Ended		Creation
PROJECT COSTS				
Capital expenditures	\$	102,790	\$	4,583,515
Developer Grants and Incentives		390,178		2,328,460
Administration		30,924		325,096
Professional Services		4,784		430,195
Debt Issuance Costs		-		37,372
Excessive Tax Settlement Payments		-		42,835
Interest and fiscal charges		112,874		362,487
Debt Discount		-		36,565
Total Project Costs	\$	641,550	\$	8,146,525
PROJECT REVENUES				
Taxincrements	\$	194,635	\$	1,251,195
Exempt computer aid		196,762		1,580,923
Personal property aid		52,890		52,890
Loan repayments		961		961
Other interest		2,359		2,359
Interest Income		1,895		30,312
Special Assessments		-		42,631
Premium on long term notes		-		141,121
Other Miscellaneous Revenue		-		2,126
Total Revenues	\$	449,502	\$	3,104,518
NET COST RECOVERABLE THROUGH TAX INCREMENTS	\$	192,048	\$	5,042,007
RECONCILIATION OF RECOVERABLE COSTS				
General obligation debt			\$	4,275,168
Less: fund balance (deficit)				(766,839)
NET COSTS RECOVERABLE THROUGH TAX INCREMENTS			\$	5,042,007
NET COSTS NECOVERABLE I HIVOUUH TAA INCKEMENTS			¢	5,042,007

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HISTORICAL SUMMARY OF SOURCES, USES, AND STATUS OF FUNDS

For the Year Ended December 31, 2021 and From Date of Creation Through December 31, 2021

			Fr	om Date of
	Ye	ar Ended		Creation
SOURCES OF FUNDS				
Tax increments	\$	194,635	\$	1,251,195
Interest Income		1,895		30,312
Exempt computer aid		196,762		1,580,923
Personal property aid		52,890		52,890
Loan repayments		961		961
Other interest		2,359		2,359
Special Assessments		-		42,631
Premium on long term notes		-		141,121
Other Miscellaneous Revenue		-		2,126
Transfer In from TID 3 debt proceed reallocation		-		933,168
Proceeds from long-term debt				5,605,000
Total Sources	\$	449,502	\$	9,642,686
USES OF FUNDS				
Capital expenditures	\$	102,790	\$	4,583,515
Developers grants and incentives		390,178		2,328,460
Administration		30,924		325,096
Professional Services		4,784		430,195
Debt issuance costs		-		37,372
Excessive Tax Settlement Payments		-		42,835
Interest and fiscal charges		112,874		362,487
Debt Discount		-		36,565
Transfer out debt proceed reallocation		-		385,000
Principal on long-term debt		638,000		1,878,000
Total Uses	\$	1,279,550	\$	10,409,525
BEGINNING FUND BALANCE (DEFICIT)	\$	63,209	\$	
ENDING FUND BALANCE(DEFICIT)	\$	(766,839)	\$	(766,839)

CITY OF WAUSAU TAX INCREMENT DISTRICT NUMBER EIGHT | 12/31/2021

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DETAILED SUMMARY OF PROJECT COSTS From Date of Creation Through December 31, 2021

	Actual	Project Plan Estimate
PROJECT COSTS		
Streets	\$ 4,207,029	\$ 1,175,000
Storm Sewer	187,736	-
Parking	5,358	4,330,000
River Edge Improvements	-	890,000
Streetscape and Public Art	20,540	230,000
Acquisition, Demolition, Relocation	-	-
Site Preparation	413,864	570,000
Residential Redevelopment	-	300,000
Developer Grants and Incentives	2,328,460	2,285,000
Professional Services	179,183	110,000
Administration	325,096	1,433,500
Financing Costs	21,007	-
Excessive Tax Settlement Payments	42,835	-
Interest and Fiscal Charges	378,852	2,073,585
Discount on long-term debt	36,565	
TOTAL PROJECT COSTS	\$ 8,146,525	\$13,397,085

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		1	7	3	4	w	9	7	×		6	6		Project Plan	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	PROJECT COSTS	2012	2013	2014	2015	2016	2017	2018	2019		2020	2021	Totals	Estimate	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Capital expenditures					\$ 1,616,172				\$	1,158,794 \$	102,790	\$4,420,663	\$ 7,495,000	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Administration	7,801	10,390	5,717	10,642	91,376	14,549	9,813	32,018		111,866	30,924	325,096	1,433,500	
arrives 275,000 57,500 54,540 55,5378 s 33,33 34,541 45,660 s 23,441 44,714 34,566 56,344 str Payments 10,513 2,054 45,660 45,660 str Payments 1,492 198,465 4,956 5,630 131 osts 1,492 198,465 4,956 5,630 131 structions 1,492 198,465 4,956 5,630 131 structions 1,492 198,465 4,956 5,630 131 structions 1,910,638 \$ 2,177,281 \$ 1,1771 \$ 1,917,398 \$ 2,571,071 structions 1,910,638 \$ 2,113 1,910,638 \$ 2,17	Professional services		7,681	38,957	16,115	5,085	5,027	3,873	1,963		95,698	4,784	179,183	110,000	
	Development grants/Incentive	S				275,000	57,500		45,866		1,559,916	390,178	2,328,460	2,285,000	
th the set of the set	Interest and fiscal charges			372	8,957	23,441	44,714	34,542	35,378		102,209	112,874		2,073,585	
the symetric strate the strate strat	Interest on advance														
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Discount on long-term debt					2,054			26,344		8,167	'	36,565		
$ \mtil{thmmemb} \mtil{thmmemm} \mtil{thmmemm} \mtil{thmmemm} \mtil{thmmemm} \mt$	Debt issuance costs				10,513	3,193			16,365		7,301	'	37,372		
Igy.036 7.492 I98.465 5.630 I31 osts 197.036 7.492 198.465 5.630 I31 osts 5 7.492 5106.438 5.257.621 \$169.176 \$ 1512.395 \$140.328 \$194.509 \$211771 \$131.098 \$ 577.077 \$183,660 195.509 \$201.817 \$183,329 \$197.938 \$195.509 \$201.817 \$189.329 \$197.938 \$\$195.509 \$201.817 \$189,329 \$197.938 \$\$195.509 \$201.817 \$199.329 \$197.938 \$\$195.509 \$201.817 \$189.329 \$27.077 \$\$18.071 \$\$197.938 \$\$27.077 \$\$192.509 \$\$219.509 \$\$27.077 <th colspa="</th"><th>Excessive T ax Settlement Pay</th><td>ments</td><td></td><td></td><td></td><td>42,835</td><td></td><td></td><td></td><td></td><td></td><td></td><td>42,835</td><td></td></th>	<th>Excessive T ax Settlement Pay</th> <td>ments</td> <td></td> <td></td> <td></td> <td>42,835</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>42,835</td> <td></td>	Excessive T ax Settlement Pay	ments				42,835							42,835	
osis 197,036 7,492 198,465 4,956 5,630 131 5 7,801 \$ 18,071 \$ 242,082 \$ 106,438 \$ 2,257,621 \$ 147,286 \$ 169,176 \$ 1,512,395 s \$ 140,328 \$ 194,502 \$ 111,771 \$ 113,098 \$ 257,077 s \$ 140,529 \$ 01,817 \$ 189,329 \$ 192,113 \$ 197,938 s \$ 194,509 \$ 201,817 \$ 189,329 \$ 192,113 \$ 197,938 s \$ 195,509 \$ 201,817 \$ 189,329 \$ 192,113 \$ 197,938 s \$ 195,509 \$ 201,817 \$ 189,329 \$ 192,113 \$ 197,938 s \$ 5,575 \$ 24,576 \$ 8,906 \$ 3,486 \$ 2,112 ebt \$ 3,732 \$ 5,575 \$ 246 \$ 289 \$ 11,827	Refunds to overlying taxing ju	risdictions											ı		
Ootls 197,036 7,492 198,465 4,956 5,630 131 8<7,801 \$ 18,071 \$ 242,082 \$ 106,438 \$ 2,257,621 \$ 147,286 \$ 169,176 \$ 1,512,395 8 \$ 140,328 \$ 194,502 \$ 111,771 \$ 113,098 \$ 257,077 8 \$ 140,328 \$ 194,502 \$ 111,771 \$ 113,098 \$ 257,077 8 \$ 140,538 \$ 194,502 \$ 111,771 \$ 113,098 \$ 257,077 8 \$ 140,5309 \$ 201,817 \$ 189,329 \$ 192,113 \$ 197,938 arges \$ 140,338 \$ 194,509 \$ 201,817 \$ 189,329 \$ 192,113 \$ 197,938 arges \$ 133,560 \$ 195,509 \$ 201,817 \$ 189,329 \$ 192,113 \$ 197,938 arges \$ 24,576 \$ 8,906 \$ 3,486 \$ 2,112 \$ 5,575 \$ 246 \$ 289 \$ 11,827 but \$ 3,732 \$ 3,735 \$ 246 \$ 289 \$ 11,827 \$ 89,919	Environmental costs												,		
8 7,801 8 18,071 \$242,082 \$106,438 \$2.257,621 \$147,286 \$169,176 \$ 1,512,395 s 140,328 \$ 194,502 \$111,771 \$113,098 \$ 257/077 s 183,660 195,509 201,817 189,329 192,113 197,938 s arges 24,576 8,906 3,486 2,112 ebt 3,732 24,576 8,906 3,486 2,112 s 5,575 246 289 11,827 89,919	Real property assembly costs			197,036	7,492	198,465	4,956	5,630	131		154	-	413,864		
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Total Costs	\$ 7,801	\$ 18,071	\$ 242,082	\$106,438	\$ 2,257,621	\$ 147,286	\$ 169,176 \$	1,512,395	\$	3,044,105 \$	641,550	\$ 8,146,525	\$ 13,397,085	
\$140,328 \$194,502 \$111,711 \$113,098 \$257077 183,660 195,509 201,817 189,329 192,113 197,938 183,660 195,509 201,817 189,329 192,113 197,938 183,660 195,509 201,817 189,329 192,113 197,938 attacs 24,576 8,906 3,486 2,112 ebt 3,732 5,575 246 289 11,827															
\$140,328 \$194,502 \$111,771 \$113,098 \$257,077 183,660 195,509 201,817 189,329 192,113 197,938 24,576 8,906 3,486 2,112 3,732 5,575 246 289 11,827 3,732 3,732 5,575 246 289 11,827	PROJECT REVENUES														
183,660 195,509 201,817 189,329 192,113 1 24,576 8,906 3,486 5,575 246 289	T ax increments				\$140,328		\$111,771			\$	239,784 \$	194,635	\$ 1,251,195		
24,576 8,906 3,486 5,575 246 289 3,732	Exempt computer aid			183,660	195,509	201,817	189,329	192,113	197,938		223,795	196,762	1,580,923		
24,576 8,906 3,486 5,575 246 289 3,732	Personal property aid											52,890	52,890		
24,576 8,906 3,486 5,575 246 289 3,732	Intergovernmental grants												1		
24,576 8,906 3,486 5,575 246 289 3,732	Other grants												ı		
5,575 246 289 3,732	Special assessments & charges					24,576	8,906	3,486	2,112		3,551		42,631		
3,732	Investment income					5,575	246	289	11,827		10,480	1,895	30,312		
User fees Sale of land	Premium on long-term debt				3,732				89,919		47,470		141,121		
Sale of land	User fees														
	Sale of land												ı		
Loan repayments	Loan repayments											961	961		
Miscellaneous 125	Miscellaneous				125						2,001	2,359	4,485		
Total Revenues 5 - \$ - \$ 183,660 \$ 339,694 \$ 426,470 \$ 310,252 \$ 308,986 \$ 558,873 \$	Total Revenues	۔ ج	۔ ج	\$ 183,660	\$339,694		\$310,252	\$ 308,986 \$	558,873	\$	527,081 \$	449,502	\$3,104,518	\$	

ANNUAL SUMMARY OF PROJECT COSTS AND REVENUES From Date of Creation Through December 31, 2021

CITY OF WAUSAU TAX INCREMENT DISTRICT NUMBER EIGHT | 12/31/2021

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NOTE 1 – Tax Increment District Information:

The <u>**City of Wausau</u>** Tax Incremental District Number Eight (the "District") was created under the provisions of Wisconsin Statute Section 66.1105. The purpose of that section is to allow a municipality to recover development and improvement costs in a designated area from the property taxes generated on the increased value of the property after the creation date of the district. The tax on the increased value is called tax increment.</u>

Project costs may not be incurred longer than 5 years prior to the mandated termination date of the district. The statutes allow the municipality to collect tax increments until the net project cost has been fully recovered, or until 27 years after the creation date, whichever occurs first. Project costs uncollected at the dissolution date are absorbed by the municipality.

Project plan and district objectives are:

- a. Eliminate blight and foster urban renewal through public and private investment.
- b. Enhance the development potential of private property within and adjacent to the district.
- c. Facilitate the relocation of land uses along the river that are no longer compatible to the economic restructuring of the River Edge Corridor.
- d. Further the objectives of the River Edge Trail Plan, Wausau MPO Bicycle and Pedestrian Plan and the Near West Side Master Plan.
- e. Improve the Housing Stock.
- f. Promote retention, expansion, and attraction through the development of an improved area, thereby facilitating the creation of new jobs and increased tax base.
- g. Increase per capita income in the community.
- h. Strengthen the economic well-being and economic diversity of the Central Business District.
- i. Improve infrastructure such as streets, parking facilities and streetscape that supports commercial district.
- j. Provide appropriate financial incentives to encourage business expansion.
- k. Reduce the financial risk to the taxpayer by timing the implementation of the Project Plan with the creation of additional property value through business expansions.
- 1. Maximize the district's strategic location within the Central Business District and proximity to the Interstate Corridor.

	Creation Date	Last Date to Incur Project Costs	Final Dissolution Date
District # 8	4/10/2012	4/10/2034	4/10/2039

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NOTE 2 - Long-term Debt

All general obligation bonds payable are backed by the full faith and credit of the city. Notes borrowed to finance District expenditures will be retired by current available resources or by tax increment generated by the TID fund. If those revenues are not sufficient, interfund temporary transfers will be utilized.

	Original Amount Borrowed	Repaid	12/31/2021
2014 Foundation Loan	\$ 190,000	190,000	\$ -
2016 Foundation Loan	200,000	200,000	-
2015 A Promissory Note	1,020,000	590,000	430,000
2016 C General Obligation Bond	1,488,168	298,000	1,190,168
2019 A General Obligation Note	2,335,000	515,000	1,820,000
2020 D General Obligation Note	920,000	85,000	835,000
	\$ 6,153,168	\$ 1,878,000	\$ 4,275,168

Aggregate maturities of all long-term debt relating of the district is as follows:

	Sche dule	of Maturitie	S
	Principal	Interest	Total
2022	613,000	89,170	702,170
2023	613,000	75,253	688,253
2024	642,000	60,799	702,799
2025	642,168	45,660	687,828
2026	375,000	34,818	409,818
2027	380,000	26,922	406,922
2028	385,000	18,908	403,908
2029	390,000	10,663	400,663
2030	145,000	4,687	149,687
2031	50,000	2,113	52,113
2032	40,000	650	40,650

\$	4,275,168	\$	369.643	\$	4,644,811	
Ψ	1,275,100	Ψ	507,015	Ψ	1,011,011	

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NOTE 3 - Valuation of District

Annual valuation and percentage change for the district is as follows:

		EQUALIZED	PERCENTAGE
YEAR	2	VALUATION	CHANGE
20	12	\$35,408,900	
20	13	35,157,500	-0.71%
20	14	40,684,200	15.72%
20	15	42,521,400	4.52%
20	16	39,478,200	-7.16%
20	17	39,580,000	0.26%
20	18	45,036,800	13.79%
20	19	44,493,800	-1.21%
202	20	43,117,700	-3.09%
202	21	66,093,100	53.29%

NOTE 4 - Tax Increments

	TAX
YEAR	INCREMENT
2015	\$ 140,328
2016	194,502
2017	111,771
2018	113,098
2019	257,077
2020	239,784
2021	194,635
	\$ 1,251,195

In 2022 the district will recognize increment in the amount of \$646,578.

NOTE 5 - Excessive Assessment Claim

CVS Pharmacy located within the boundaries of Tax Increment District Number Eight has filed a claim for excessive 2015 assessment. The city reached an agreement on the claim in 2015 which resulted in an excessive tax refund of \$42,835.

NOTE 6 – Developer Agreements

On January 10^{th} , 2016, the City of Wausau entered into a development agreement with TFB – M1 – LLC for the redevelopment of property located at 308 Stewart Avenue and 404 S 3^{rd} Avenue. The redevelopment includes the reconstruction of a Schierl gas station and creation of a subway and the

ANNUAL REPORT

NOTE 6 – Developer Agreements continued

conversion of an old health clinic into apartments. The developer committed to invest \$3,000,000 of improvements into the property, and the employment of 15 FTEs by December 31, 2020. In exchange the city agreed to provide a 15-year, \$275,000 interest free loan along with a \$287,500 grant paid over a period of five years beginning September 1, 2017, from available tax increment. The loan was disbursed in full in 2016.

On January 17, 2020, the City of Wausau entered into a developer agreement with Wausau Opportunity Zone, Inc. to facilitate the purchase of the Wausau Center Mall. WOZ purchased the Wausau Center Mall. This agreement was amended leaving the terms as follows:

- to terminate the existing ground lease and parking agreements
- to provide a \$1,000,000 loan which will be retired through a payment at ROW dedication and then payments of \$110,000 annually.
- to provide an annual \$327,000 TID grant in 2020
- to sell Sears to WOZ for \$1
- Provide the developer the option to purchase the Penney's Parking Ramps

On July 16, 2020, the city entered into a developer agreement with Nidus Holding Company LLC and JayJeet M Govardhan to renovate the Plaza Hotel. The developer will divide the existing parcel into three new parcels. Two will be redeveloped with new construction. The hotel parcel will be redeveloped. The Developer will invest \$1.4 million in the project. In exchange the city provided a \$190,000 loan with an interest rate of 1.5% paid in equal installments over 72 months beginning August of 2021.

On April 14, 2020, the Common Council authorized a developer agreement for the 2 phased construction of multi-family housing on the newly divided Plaza Hotel parcel. The terms of the authorization require the developer invest \$17 million of construction costs. In exchange, the city will provide a \$450,000 grant to offset demolition and improvements. In addition, the city will provide tax increment allocation for each phase of the project. Phase 1 the city will provide no more than \$450,000 over a period not to exceed 5 years computed as 50% of available increment. Phase 2 the city will provide no more than \$800,000 over a period not to exceed 7 years computed as 70% of the available increment.

			Paid	Paid				Proj	ected				
		Authorized	12/31/2020	12/31/2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Lokre Development	G	1,700,000		350,000	100,000	104,000	249,600	249,600	249,600	179,600	145,600	72,000	1,700,000
1401 Elm Street LLC	G	601,520	-	-	204,045	175,000	175,000	47,475	-	-	-	-	601,520
Nidus Holding Co	G	50,000		-	50,000	-	-	-	-	-	-	-	50,000
Nidus Holding Co	L	190,000	190,000	-	-	-	-	-	-	-	-	-	190,000
Wausau Opportunity Zo	one L	1,000,000	1,000,000	-	-	-	-	-	-	-	-	-	1,000,000
Wausau Opportunity Zo	one G	2,289,000	327,000	-	-	-	-	-	-	-	-	-	327,000
TFB MI -LLC	L	275,000	275,000	-	-	-	-	-	-	-	-	-	275,000
TFB MI - LLC	G	287,500	146,282	40,178	45,000	45,000	11,040						287,500
Total	-	\$ 6,393,020	\$ 1,938,282	\$ 390,178	\$ 399,045	\$ 324,000	\$ 435,640	\$ 297,075	\$ 249,600	\$ 179,600	\$ 145,600	\$ 72,000	\$ 4,431,020

G = GrantL = Loan

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CASH FLOW PROJECTIONS

			USH	S OF FUNDS	5		SOU	RCES OF FU	INDS		
		Annual	Administrative,								
		Projected	Organization &							Annual	
		Debt	Discretionary	Developer	CVS Tax	Capital	Net Debt	Other	Tax	Surplus	Cumulative
	Year	Service	Costs	Payments	Claim	Expenditures	Proceeds	Income	Increment	(Deficit)	Balance
ACT	TUAL										
1	2012		\$7,801							(\$7,801)	(\$7,801)
2	2013		10,390			7,681				(18,071)	(25,872)
3	2014	372	5,717			235,993	190,000	183,660		131,578	105,706
4	2015	8,957	21,155			76,326	1,020,000	199,366	140,328	1,253,256	1,358,962
5	2016	118,441	96,623	275,000	42,835	1,819,722	755,000	231,968	194,502	(1,171,151)	187,811
6	2017	154,714	19,576	57,500		25,496		198,481	111,771	52,966	240,777
7	2018	159,542	9,813	-		124,821		195,888	113,098	14,810	255,587
8	2019	350,378	32,270	45,866		1,356,174	2,767,210	211,879	257,077	1,451,478	1,707,065
9	2020	712,677	496,866	1,559,916		1,254,646	967,470	1,172,995	239,784	(1,643,856)	63,209
10	2021	750,874	31,074	390,178		107,423		254,866	194,635	(830,048)	(766,839)
EST	IMATED										
11	2022	702,170	18,000	270,000				238,098	646,578	(105,494)	(872,333)
12	2023	688,253	6,000	324,000				373,808	615,590	(28,855)	(901,188)
13	2024	702,799	6,000	435,640				373,808	823,590	52,959	(848,229)
14	2025	687,828	6,000	297,075				373,808	823,590	206,495	(641,734)
15	2026	409,818	6,000	249,600				373,808	823,590	531,980	(109,754)
16	2027	406,922	6,000	179,600				367,909	823,590	598,977	489,223
17	2028	403,908	6,000	145,600				359,651	823,590	627,733	1,116,956
18	2029	400,663	6,000	72,000				249,651	823,590	594,578	1,711,534
19	2030	149,687	6,000					249,651	823,590	917,554	2,629,088
20	2031	52,113	6,000					524,651	823,590	1,290,128	3,919,216
21	2032	40,650						249,651	823,590	1,032,591	4,951,807
	TOTAL	\$6,900,766	\$803,285	\$4,301,975	\$42,835	\$5,008,282	\$5,699,680	\$6,383,597	\$9,925,673		